





## Audience Targeting Means New Revenue Opportunities for Operators

- How do I activate my non-rated ad inventory?
  Is there a system to help me use my own viewership assets?
- Can I improve profitability and increase the value of my scarce premium inventory?
- How do I guarantee delivery of audiencebased GRPs, reach and CPMs?
- I need a simple, intuitive user interface solution so my sales planners can hit the ground running.
- How do I execute more effectively with better stewardship to track delivery at the inventory level to deliver audience targets?
- Are there new revenue management tools to measure impact on pricing and sell-out using audience targets?
- What about integration with my T&B system?
  That will help my workflow.
- Where can I find automated "programmatic" reporting of audience delivery and demographic delivery throughout the campaign?

## Audience Management Platform Delivers on the Promise of Audience Targeting and Data-Driven TV



State-of-the-Art Optimization for Audience-Targeted Sales Plans



Increase Profitability and Value of Scarce Premium Inventory



Guarantee and Measure Audience GRP, Reach, CPM KPIs



Easy UI for Sales Planners: Set Constraints and Optimize in Just a Few Clicks



Activate Non-Rated Inventory Via New Measurement Solutions



Workflow Automation With T&B Integration and Custom APIs



Flexible Pricing and Inventory Management by Account



"Data-Agnostic" System Uses 1st- and 3rd-Party Data



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